# Building



# **GRAHAM Group Statistics**

2200+ £1bn



**Employees** 



**Turnover** 

100+



Live projects across the UK and Ireland

£2bn



**Order Book** 

# **Building**

#### an introduction

Over the past decade the Building Division has enjoyed a journey of sustained development and growth.

A proud record of exceptional delivery has established our reputation as a leader in the construction industry throughout the UK and Ireland.

Our rich blend of experience across multiple sectors, procurement routes and project types ensures that the GRAHAM name is trusted and, above all, recognised for quality, safety and value for money.

External endorsement, coupled with the achievement of multiple awards e.g. 'CEF Overall Winner 2019' and the 'Considerate Constructors Scheme Most Considerate Site 2019 - Gold' (Belfast City Hospital) position us as a force on the national stage.

Our core technical competency differentiates us.

We naturally assume a "back to basics" approach at every stage of the project lifecycle from pre-construction, construction and after care. In turn, we are directly addressing the Government's Construction 2025: Strategy through targeted investment in digital construction, the application of modern methods of construction and the promotion of skills.

We don't just construct exceptional buildings, we build lasting relationships.

Our focus is always on the client and their end users, spanning clinicians, to school children, so that they receive a service and facility that exceeds expectations - be it a state-of-the-art acute hospital, or a multi-purpose learning campus.

Ultimately, our people make us unique. Their expertise and commitment set us apart and, as we continue to attract bright young talent, we're confident that we will continue to deliver sustainable growth into the future.



# We go beyond

Our strong moral code - the DNA of the 'GRAHAM Way' - is the force behind our continued success.

We get the fundamentals right, from the responsible and sustainable way the business is managed, to the in-house technical expertise that is applied to every project we undertake.

Importantly, we operate from a position of financial strength that promotes investment in the business and empowers us to be forward thinking, innovative and digitally focused.



Financial strength



National coverage



Technical competency



Track record



Relationship focused



**Innovation** 



Digital by default



Social value



Industry recognition





#### **Sectors**



**Healthcare** 



**Schools** 



**Universities** 



Student Residences



**Residential** 



Leisure



**Civic** 



Hospitality



**Commercial** 



**Defence** 

#### **Healthcare**

As the demands of 21st century health and social care grow ever more complex, we have been at the forefront of implementing technological change, improving clinical environments and controlling costs for our partners and clients within the healthcare sector.

Offering award-winning construction and design management expertise, our reputation has been forged on providing programme and budget certainty.

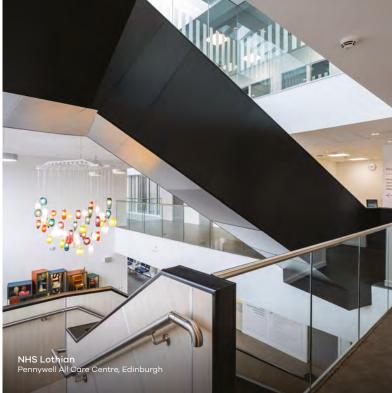
As proof of our expertise, since 2013 we have successfully completed over 65 healthcare projects in the UK – totalling in excess of £800m in value – the majority of which are delivered through long-term collaborative frameworks, including 'Procure 22', 'Frameworks Scotland 2' and the 'Northern Ireland Performance Related Partnering Programme'.

This impressive portfolio spans the healthcare spectrum, ranging from the design and construction of acute hospitals, mental health facilities and integrated primary care centres, through to the refurbishment and remodelling of estates.











#### **Schools**

Education is evolving and so too is the traditional learning environment. There is a shift away from confined classrooms towards alternative teaching space while mixed-use facilities are increasingly becoming the heart of local communities.

At GRAHAM, we have been supporting this transformation and creating the learning conditions to inspire future generations.

In both the public and private markets, we have a proven investment and delivery track record in new build construction, estate rationalisation and amalgamation, plus large-scale extension and refurbishment projects.

Having completed over £500m+ worth of schemes since 2012, we apply our unique collaborative approach so that our clients benefit from programme and cost certainty across every procurement route from traditional, to design and build, and frameworks.

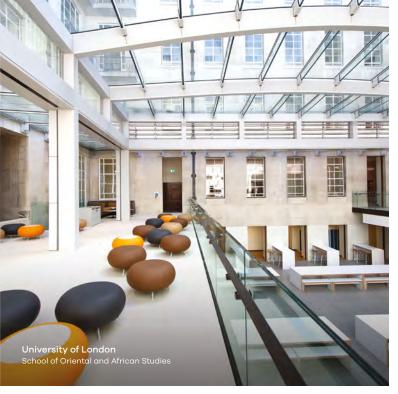
We design, develop and build schools tailored to individual needs, assisting clients with affordable and flexible solutions and outcomes.

Our teams have an innate understanding of the needs of educators. That's why active end-user engagement is so important to us throughout every stage of the process and accounts for our award-winning project collection that includes Dalbeattie Learning Campus (Construction News's Community Engagement Project of the Year 2018), Kingsgate Primary School (Green Apple Award for 'Environmental Best Practice' 2018) and Lagan College (winner of the 'Education Infrastructure' category at the Construction Excellence Awards 2014).











## **Universities**

Students deserve more than a degree qualification from their universities. As paying customers, they look for a holistic 'student experience' within a modern and safe environment. In the face of unprecedented competition for student numbers, universities are responding accordingly and investing in their estates to increase their appeal and competitiveness.

Across the entire sector, from historic institutions to modern colleges, we are trusted by Estates Directors to support ambitious capital development programmes.

Whether it's new build construction, or major refurbishment, our teams are accomplished in resolving the competing demands of operational functionality, design quality and social interaction within the confines of fixed budgets.

Significantly, enhancing the 'student experience' is at the forefront of our delivery at every stage.

We are proud to have an expansive portfolio of university clients, including those from across the 'Russell Group' and many others from the top-ranking institutions in the UK.

Supporting universities in realising their ambitious sustainability targets is also a primary focus for us, with many of our projects in this sector achieving BREEAM Outstanding ratings – notably the Edinburgh Centre for Carbon Innovation (ECCI).



## Student Residences

The traditional perception of student living is a thing of the past. No longer is student accommodation mundane and low grade but it is dynamic, uber-modern space that is increasingly located within convenient city centre locations.

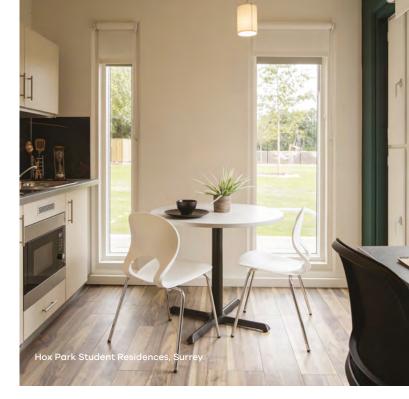
We have delivered some of the UK's largest new student living complexes, reinvented halls of residences into contemporary student villages and alleviated the under supply of student/academic accommodation through the creation of 'urbanacademic' communities.

Our total output in this sector has exceeded more than 10,000 units in the past five years.

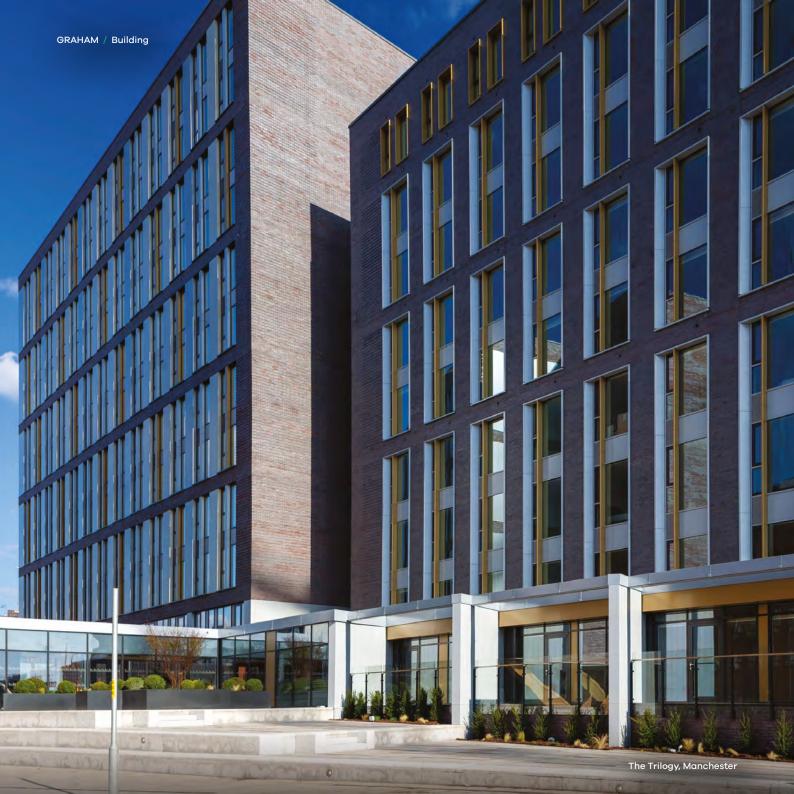
Given the criticality of housing students in time for the academic year, we pride ourselves on our programme certainty. Through close collaboration, practical completion is achieved ahead of programme and on budget.

We apply modern methods of construction (MMC), including off-site modular manufacturing techniques, which not only reduce programme duration, but deliver high-quality finishes.

Our flagship schemes include Elgin Place (Glasgow), Lot 5 Student Residences (Cambridge), Peel Park (University of Salford), Post Graduate Accommodation (Queen's University Belfast) and the recently completed Hox Park (Surrey).











#### Residential

Having navigated the obvious financial challenges of the past decade, the residential sector is thriving once again. In particular, the Build to Rent (BTR) model is attracting growing long-term investment across all UK cities.

Embracing this growth, we have established a reputation for quality of delivery, speed of execution and phased completion.

Our deep expertise enables us to engage in schemes at the pre-construction stage, delivering advice on design development, the most efficient construction methodologies, site logistics and innovative supply chain solutions.

Developers and investors have entrusted us with a range of iconic projects that deliver high-specification, aspirational living spaces while adding social value and contributing to community cohesion.

Illustrating our capacity to achieve substantial value engineering savings, our £20m Chiswick Point project represents a major residential and retail development in a prime London location.

But it's not just in London where we are making our presence felt. In Manchester, we are helping to revitalise the Castlefield area through the construction of 232 high-specification apartments in partnership with property developer Glenbrook.

Meanwhile, across the M62 we are completing a 383-unit BTR development at Strand Street on Liverpool's famous waterfront.

### **Testimonials**



"The new £85m Inpatient Ward Block at Ulster Hospital has been exceptionally well delivered by the GRAHAM-BAM Healthcare Partnership. All the characteristics of professional construction management have been demonstrated throughout, which has resulted in the creation of a world-class healthcare facility."

commented the Judges from the Construction Excellence Awards 2017

"I have worked on many capital projects during my 40 years at Kew, but this has been the easiest, most enjoyable and most satisfying of them all. It has been a pleasure to work with the construction manager and all the GRAHAM team, who have respected me as the client and ensured that what has been built has been to the highest standard and will serve the needs of Kew and the Arboretum."

said Tony Kirkham Head of Arboretum, Gardens and Horticultural Services, Royal Botanic Gardens, Kew



"We've worked with GRAHAM for a considerable length of time and we're absolutely delighted with the workmanship in every aspect of the new Grand Central Hotel. From our point of view, it has been a really good project and GRAHAM delivered to our expectations, to budget and on time. It has been a remarkable achievement."

said Howard Hastings Managing Director, The Hastings Hotel Group "GRAHAM has demonstrated a wide range of specialist skills and has completed the main works contract to a high standard. They have met the challenges presented by the project through a collaborative and solution focused approach. I would have no hesitation in endorsing their capability and suitability to undertake similar projects involving historic buildings of significant scale."

> said Ian MacLeod Economic Development Officer, Special Projects Comhairle nan Eilean Siar

### Civic

Our civic and public space projects are renowned for delivering lasting impact. Often, they directly enhance the very fabric of our society, inspiring young and old to participate in, and avail of, ever-improving local amenities.

Because of this, we pride ourselves on getting the detail right.

Indeed, during our Piece Hall (Halifax) transformation project, 30,000 locally handmade bricks were crafted individually and now make up the walls of the stunning new public space. An exemplar for urban renewal, the Grade I listed building is recognised as one of the UK's most significant heritage sites, restoring civic pride to the community it serves.

Our approach is to remain sympathetic to local heritage while always remaining relevant to the community of today.

As the Programme Contracting Partner for the major capital development programme at Royal Botanic Gardens, Kew, we have embarked upon a long-term programme of works. The UNESCO World Heritage site, which attracts over two million visitors per year, requires substantial technical competency in servicing its gardens, water features, botanical glasshouses and Grade I and II listed buildings of architectural and historical significance.

On every project, we take our social value obligations seriously and strive to make a positive contribution that benefits the wider community. As with all of our business operations, we endeavour to optimise the social return on investment.











#### Leisure

Echoing the world of elite sport, we appreciate that success in the leisure sector is down to fine margins.

Precision is imperative, particularly in the construction of international competition standard swimming pools like Edinburgh's Royal Commonwealth Pool where we achieved concrete tolerances between -0mm and +5mm (standard concrete tolerances are typically +/-20mm).

Centres of excellence require exactly that – excellence – which is a common theme across our leisure sector portfolio.

Currently, we are redeveloping the iconic Meadowbank Sports Centre as part of a £47m project, with the state-of-the-art sports facility, famously built for the 1970 Commonwealth Games, due to open in Easter 2020.

We 'self-deliver' across the entire spectrum and, in addition to high-profile sporting venues, we include local community leisure centres, luxury spas and health clubs among the facilities we produce.

We also work closely with local authorities and are currently delivering a five-year £150m major works programme for Barnet Council, which includes a range of leisure facilities including Barnet Copthall Leisure Centre and New Barnet Leisure Centre.

Our leisure expertise overlaps into the sphere of education, as we have completed a suite of state-of-the-art facilities including for Liverpool Hope University (Health Sciences Building) and the University of Strathclyde (Strathclyde Sport Building), while we are delivering a new sports centre and 50m swimming pool for Oundle School (completion - January 2020).





# Hospitality

Lasting relationships, built on trust and reliability, define our journey in the hospitality sector. A project first focus and our integrated cost and design planning expertise have served to significantly enhance outcomes for our broad client base.

Working closely with owners and operators within the hospitality industry has provided our delivery teams with a unique understanding of the 'resident' experience.

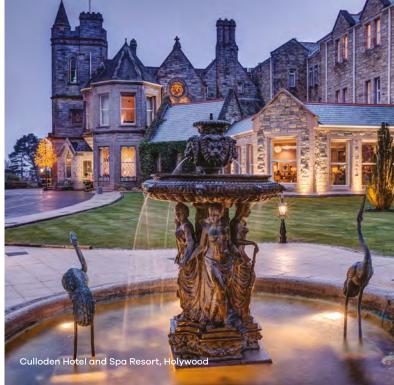
We have established a 30-year partnership with the largest independent hotel group in Northern Ireland – the Hastings Hotel Group – and in June 2018 we completed Hastings' Grand Central Hotel in Belfast. Representing Ireland's largest hotel, and the tallest commercial building on the island, the £53m project involved the transformation of a 1970s era office block into an iconic four-star hotel.

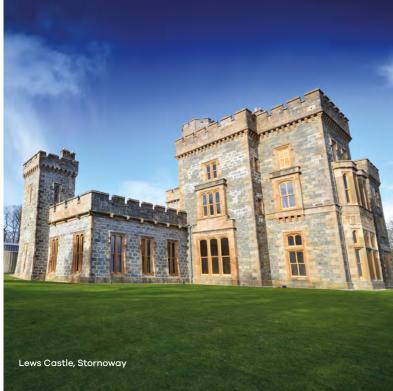
Providing some symmetry to our hospitality sector portfolio, we are currently constructing the Grand Hotel in Birmingham, which is valued at £34m and is scheduled for handover in spring 2020. The 188-bedroom, four-star conference hotel, situated in the prestigious Colmore Row, will restore the historic 140-year-old building to its former glory.

Our reach also stretches as far as the Outer Hebrides, specifically the Isle of Lewis, where we brought the mid-nineteenth century Lews Castle back to life as part of a multi-million-pound redevelopment project.















#### **Commercial**

Inventive, high-quality projects that push the boundaries of technology are key features of our work within the commercial sector.

Minimising our carbon footprint through the most energy efficient design and construction satisfies funders, owners, occupiers and long-stay tenants alike.

Developers consistently appoint us to construct and repurpose mixed-use, multistorey developments which are increasingly leased as premium-level office accommodation upon handover.

Reflecting this process, our Erskine House project will see over 1,600 HM Revenue and Customs (HMRC) employees occupy seven floors of the Belfast city centre building upon completion in autumn 2019.

Experts in phasing delivery in line with our clients' programme requirements, we apply digital processes to capture and share information faster and more efficiently to ensure our projects hit the target in respect of aesthetics, affordability and market appeal.

One such example is Senator in the heart of the city of London, where we had the privilege of designing, constructing, extending and altering 111,000 square feet of premium office space.



#### **Defence**

Within the heavily regulated and security sensitive defence sector, we have a proud history in future proofing the Ministry of Defence's (MoD) estate and infrastructure.

Additionally, through our joint venture with Kier ('Kier GRAHAM Defence'), we have accumulated extensive experience in the completion of major build and refurbishment projects on behalf of the MoD, defence agencies and core production facilities in support of the UK's defence and security at sea, on land or in the gir.

We are one of only three contractors to gain selection to the Defence Infrastructure Organisation's (DIO) £750m - £1.5bn Clyde Commercial Framework (CCF) with responsibility for building, civil engineering and mechanical and electrical works to the main HMNB Clyde at Faslane in Scotland - home to the nation's core Submarine Service.

The ten-year programme features a variety of project types, typically ranging from £10m to £90m in value; from standalone, new buildings including accommodation and training facilities, through to complex refurbishments of nuclear infrastructure in high security and operational areas.

This range of work complements our growing defence portfolio, which features the delivery of schemes through the DIO's Next Generation Estates Contract (NGEC) and National and Regional Frameworks.



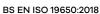


#### INVESTORS IN PE○PLE™ We invest in people Platinum























# **Contact us**

Aberdeen
Belfast
Birmingham
Bristol
Dublin
Durham
Edinburgh
Glasgow

Hillsborough

Leeds
Lincoln
Liverpool
London
Manchester
Peterborough
St Albans
16 Locations



For more information or to discuss how we deliver lasting impact, please contact:



+44 (0) 28 9268 9500



info@graham.co.uk



graham.co.uk

